

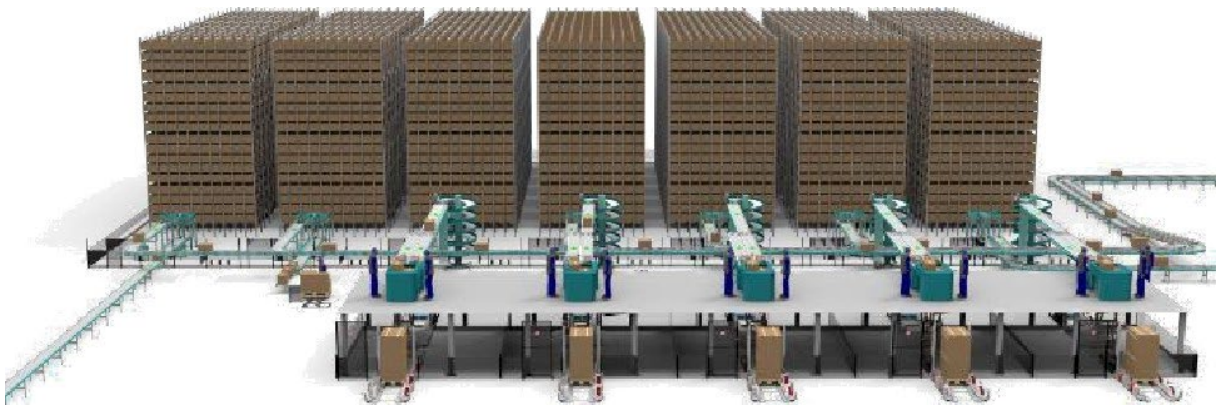
Lyreco selects Exotec to robotize its distribution center in Mayenne

By entrusting its robotization to Exotec®, Lyreco will reach a new milestone in its modernization of its Distribution Center in Villaines-la-Juhel (53) by 2025.

Croix, France, July 2023 - Exotec, a global designer and supplier of robotic solutions for warehouses, has been chosen by Lyreco, Europe's leading distributor of products and services for the working environment, to equip its Mayenne distribution center with its Skypod solution.

A major logistics modernization project

To provide the best possible service to its customers, Lyreco uses its own logistics resources, from order preparation to delivery. Lyreco relies in particular on its 52,000 m² platform in Mayenne (with over 300 employees) to prepare orders, and on a network of some forty Breakdown Centers for delivery. These operations require the sorting of over 40,000 parcels a day, and the creation of pallets for each delivery round and each customer.



While parcel sorting and palletization optimization were already key issues for Lyreco, the necessary modernization of the site calls for this new project in which Exotec deploys a parcel buffering system, equipped with 105 Skypod robots and 20,000 storage locations.

Louis Grand, Sales Executive in Exotec, explains: "We are proud to be working with Lyreco, and to support their transition to innovative, high-performance logistics operations in keeping with their position as European leaders. Lyreco's teams will be able to benefit from the advantages of a robotized buffer system: a very high level of availability and unlimited sequencing capacity."

A logistics tool serving an innovative corporate vision

This installation will improve working conditions for order pickers, a strong commitment by Lyreco to the quality of life at work of its employees. Exotec plans to install 5 palletizing stations that will enable Lyreco employees to work at man-height, while considerably reducing the need to move and carry loads.

The Exotec installation will also halve palletizing times, improving performance and employee safety. The density of the system deployed by Exotec will also free up space for the equipment required for the following operations processing, storage and reconditioning of second-hand furniture, a new offer that Lyreco is currently setting up and which should be consolidated over the next two years. It will also be used for the management and massification of end-of-life product recovery containers, which Lyreco has been deploying for the past ten years, and for which demand is set to increase exponentially in the future.

Cédric Renaud, Director of Lyreco's Villaines-la-Juhel distribution center, adds "The installation of Exotec solutions in our distribution center is a major step forward for current and future development projects. We're counting on this collaboration to improve the ergonomics of our employees' work, which is one of our priorities."

About Exotec

Exotec designs goods-to-person robotic solutions for the warehouses of the world's leading brands. The company combines the best of hardware and software to offer flexible systems that improve operational efficiency, resilience and working conditions for operators. More than 30 industry-leading brands, including Carrefour, Decathlon, Gap and Uniqlo, rely on Exotec to improve their operations and cost-effectively manage rapidly changing business models and customer expectations.

To find out more: [Exotec.com](https://www.exotec.com).

About Lyreco France

Lyreco France is France's leading distributor of products and services for the working environment, from office supplies to Personal Protective Equipment (PPE), IT equipment, furniture, hygiene and catering products and shipping packaging.

Lyreco has a long-standing commitment to Sustainable Development and Corporate Social Responsibility, and supports the circular economy by offering, among other things, extended ranges of eco-responsible, recycled and recyclable products; low-consumption transport and delivery solutions; and collection and recovery solutions for end-of-life product management.

With sales of 500 million euros and 2,000 employees throughout France, Lyreco relies on human proximity to support its customers and help them adapt their business environments to the challenges of tomorrow. In the field, this means a sales force of nearly

800 employees, a delivery force of some 450 delivery drivers and a customer service team of 200 employees.

Lyreco France is a subsidiary of the Lyreco Group, a family-owned company from Northern France, European leader and 3rd largest player worldwide, with over 10,000 employees in 25 countries in Europe and Asia.

To find out more: Lvreco.com

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